

# Mexico stands out as an exporter of meat products

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As reported by the Secretariat of Agriculture and Rural Development, in 2021 Mexico established itself as the seventh exporter of animal sourced products worldwide, since 139 Federal Inspection Type (TIF) companies exported roughly 586,000 metric tons of beef, pork, and poultry meat products to 65 countries, an increase of 5.5% over 2020, which brought to the country a revenue of over 3.24 billion U.S. dollars.

During a work tour of Salinas Victoria and Monterrey, Mr. Francisco Javier Trujillo Arriaga, general director of the National Agro-Alimentary Health, Safety and Quality Service (SENASICA), mentioned the work to consolidate larger beef and pork meat exports to China, in particular the efforts to open the offal market for both species, which represents an opportunity for the certified companies.

Also, the establishment of equivalent systems for assorted species is being negotiated with many Central American countries, and for sheep meat (Canada) and poultry meats (United States).

The federal official recognized the professionalism of the TIF meat processing industry of Nuevo León, since, in addition to having 83 certified plants (the highest number nationwide), they are strong players in the international market, with over 20 plants authorized for export.

He pointed out that the TIF System in Nuevo León has been, for some decades now, an example for livestock producers and the national organized industry, since they decided to invest resources on their own to guarantee the safety of the food they produce.

This industry meets the NOM-008-ZOO-1994 and NOM-009-ZOO-1994 Mexican Official Standards, which set the requirements to build and operate establishments that process

meats and their byproducts for national consumption, and the exporting establishments also meet the requirements listed by every country that purchases their products.

As part of the works carried out by the Mexican government, which aim to consolidate the supply of safe animal sourced products to national and export markets, Mr. Trujillo Arriaga visited the TIF establishment no. 571 ("*Comercializadora de pollos y carnes Yesaki*"), which for over more than 50 years has carried out cutting, boning, marinating, injection and flash freezing of poultry products, and which currently produces 1,500 metric tons of fresh meat byproducts, and 700 metric tons of frozen products per month.

Afterwards, Mr. Trujillo Arriaga met with members of Agroalim (Agro-alimentary Cluster of Nuevo León), which consists of 140 partners (many of whom hold the TIF certification), to which he offered the collaboration of the SENASICA's technicians to improve their production processes, and thus raise their competitiveness.

Mr. Mario Gorena Mireles, president of EMA (Mexican Certification Entity) and former president of Agroalim, pointed out that the SENASICA, present in the 32 federated states, is the most important branch of the Secretariat of Agriculture in support of agri-food producers, and invited companies to seek their advice and training in health and safety matters.

In the context of the work tour, officials from the SENASICA held talks with representatives from the TIF industry of Nuevo León, in order to detect improvement areas, mainly in regulatory and surveillance processes, with the conviction of maintaining the safety assurances in the production processes.

The meeting was also attended by Enrique Canales Martínez, representative of the Secretariat of Agriculture at Nuevo León; Marco Antonio González Valdez, secretary of Regional, Agriculture and Livestock Development of Nuevo León; Gabriel Ayala Borunda, director of Zoosanitary Campaigns of the SENASICA; Jorge Paredes Pérez, director of TIF Establishments; and Edi Arroyo Cruz, representative at the state.