

| | NO. DE CREDS. | UDIS | PESOS |
|---|---|-------------|--------------|
| | COBRANZA DE CARTERA VENCIDA (PROCESO ADJUDICACION) | UDIS | PESOS |
| 1 | PRODUCTO BRUTO DE LIQUIDACION | 155,860.22 | 802,000.41 |
| 2 | GASTOS DE ADJUDICACION AL 100% | 7,045.62 | 36,254.22 |
| 3 | RECUPERACION DE GASTOS AL 35% | 2,156.63 | 11,097.23 |
| 4 | PRODUCTO NETO DE LIQUIDACION | 146,657.97 | 754,648.96 |

| | GASTOS DEL TRIMESTRE | | |
|---|-----------------------------------|-----------|------------|
| 5 | GASTOS DE COBRANZA ENERO AL 65% | 1,685.96 | 8,675.33 |
| 6 | GASTOS DE COBRANZA FEBRERO AL 65% | 10,947.55 | 56,332.14 |
| 7 | GASTOS DE COBRANZA MARZO AL 65% | 45,109.93 | 232,119.43 |
| 8 | PRODUCTO NETO DE LIQUIDACION | 57,743.44 | 297,126.90 |

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| 10 | GPI RECUPERADA | 93,619.46 | 481,731.93 |
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| | TOTAL COBRADO Y DEPOSITADO EN CUENTA DE COBRANZA | UDIS | PESOS |
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| 11 | PREPAGO DE PRINCIPAL AHORRO FLEXIPLAN APLICADO | 158.55 | 815.84 |
| 12 | PREPAGO DE PRINCIPAL | 523,086.92 | 2,691,616.46 |
| 13 | PAGO PRINCIPAL PROGRAMADO | 264,531.69 | 1,361,184.58 |
| 14 | PRINCIPAL PRODUCTO NETO DE LIQUIDACION | 0.00 | 0.00 |
| 15 | DACIONES | 0.00 | 0.00 |
| 16 | ADJUDICACIONES | 163,425.03 | 840,926.21 |
| 17 | MONTO TOTAL DE PAGO DE PRINCIPAL COBRADO | 787,777.16 | 4,053,616.88 |
| 18 | MONTO TOTAL DE PAGO DE PRINCIPAL COBRADO (FLUJO EFECTIVO) | 659,313.74 | 3,392,590.49 |
| 19 | MONTO RECIBIDOS POR APLICAR (MOVIMIENTOS DEL MES) | 16,599.07 | 85,412.82 |
| 20 | EXCEDENTES EN LIQUIDACION | 1,102.38 | 5,672.45 |
| 21 | EJERCICIO DE COBERTURA APLICADA | 81,523.37 | 419,489.83 |
| 22 | INTERESES | 590,101.15 | 3,036,447.49 |
| 23 | COMISION DE ADMINISTRACION | 135,676.53 | 698,142.44 |
| 24 | PRIMA DE COBERTURA DE SHF | 9,254.56 | 47,620.62 |
| 25 | GPI COBRADA | 55,101.55 | 283,532.68 |
| 26 | DEVOLUCION DE PRIMAS DE GPI (GENWORTH) | 0.00 | 0.00 |
| 27 | SEG. VIDA | 127,954.58 | 658,408.08 |
| 28 | CARGO POR COBRANZA | 21,416.45 | 110,201.32 |
| 29 | APLICACIONES POSTERIORES | 0.00 | 0.00 |
| 30 | APLICACIONES SIN FLUJO | 77.43 | 398.43 |
| 31 | APLICACIONES SIN FLUJO (Cuentas HSC) | 0.00 | 0.00 |
| 32 | MONTO DESCONTADO QUITA INTERES VENC | 0.00 | 0.00 |
| 33 | MONTO % DESCONTADO MENSUALIDAD PRODUCTOS SOLUCION | 534.70 | 2,751.37 |
| 34 | MONTO DIFERIMIENTO DE PAGO | 65,806.64 | 338,617.21 |
| 35 | TOTAL COBRADO | 1,378,514.71 | 7,093,339.05 |

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| 36 | TOTAL DEPOSITADO CUENTA DE COBRANZA | 1,627,994.38 | 8,377,071.39 |
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| | OPERACION DE COBERTURA | | |
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| 37 | MONTO DE PRIMA DE COBERTURA DE SHF COBRADA A DEUDORES | 9,254.56 | 47,620.62 |
| 38 | COBERTURA TOTAL POR PAGAR A SHF | 89,806.63 | 462,112.48 |
| 39 | EJERCICIO DE COBERTURA COBRADA A SHF | -28,182.74 | -145,018.23 |
| 40 | SALDO A FAVOR SHF | 61,623.88 | 317,094.25 |
| 41 | SALDO A FAVOR FIDEICOMISO | -52,369.32 | -269,473.63 |

| | A CARGO DE CUENTA DE COBRANZA: | | |
|----|---|------------|------------|
| 42 | COBERTURA TOTAL POR PAGAR A SHF | 61,623.88 | 317,094.25 |
| 43 | GPI y SCV POR PAGAR | 48,731.73 | 250,755.88 |
| 44 | EXCEDENTES EN LIQUIDACION | 1,102.38 | 5,672.45 |
| 45 | RECUPERACION DE GASTOS DE ADJUDICACION | 9,202.25 | 47,351.45 |
| 46 | SEG. VIDA COBRADO | 127,954.58 | 658,408.08 |
| 47 | CANTIDAD A PAGAR SEG. DE VIDA | 75,898.85 | 390,548.08 |
| 48 | SALDO POSITIVO (NEGATIVO) EN CUENTA COBRANZA DE SEG. VIDA | 52,055.73 | 267,860.00 |
| 49 | COMISION ADMINISTRACION (1.25% DEL SALDO DEL PORTFOLIO INCLUYE IVA) | 161,969.41 | 833,436.09 |

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| 50 | TOTAL A CARGO DE CUENTA DE COBRANZA | 358,528.49 | 1,844,858.20 |
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| 51 | MONTO RECIBIDOS POR APLICAR (MOVIMIENTOS DEL MES) | 16,599.07 | 85,412.82 |
| 52 | EJERCICIO DE COBERTURA POR APLICAR | -81,523.37 | -419,489.83 |

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| 53 | TOTAL QUE SE TRANSIERE A CUENTA GENERAL EN FECHA DE TRANSFERENCIA | 1,334,390.19 | 6,866,290.21 |
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| | CARTERA VIGENTE | CARTERA VIGENTE % | CARTERA VENCIDA (-) 3 PAGOS MENSUALES | CARTERA VENCIDA % (-) 3 PAGOS MENSUALES | CARTERA VENCIDA CON PRODUCTO | CARTERA VENCIDA CON PRODUCTO % | TOTAL CARTERA |
|----|---|----------------------|--|--|------------------------------|--------------------------------|-----------------------|
| 54 | NO. DE CREDS. | 915 | 474 | 26.95% | 370.00 | 21.03% | 1,759 |
| 55 | FECHA CARTERA | 01/04/2014 | 01/04/2014 | | 01/04/2014 | | |
| 56 | VALOR UDI FECHA CARTERA | 5,145,639 | 5,145,639 | | 5,145,639 | | |
| 57 | SALDO INSOLUTO DE CAPITAL (UDI) | 55,805,097.89 | 30,327,479.54 | 27.23% | 25,258,119.95 | 23% | 111,390,697.38 |
| 58 | CAPITAL AMORTIZADO NO CUBIERTO (UDI) | 1,551,420.52 | 3,923,889.48 | 36.63% | 5,237,083.70 | 49% | 10,712,393.70 |
| 59 | SALDO INSOLUTO TOTAL DE PRINCIPAL DE CREDITOS HIPOTECARIOS (UDI) | 57,356,518.41 | 34,251,369.02 | 28.05% | 30,495,203.65 | 24.97% | 122,103,091.08 |

| | CARTERA VIGENTE | CARTERA VIGENTE % | CARTERA VENCIDA (-) 3 PAGOS MENSUALES | CARTERA VENCIDA % (-) 3 PAGOS MENSUALES | CARTERA VENCIDA CON PRODUCTO | CARTERA VENCIDA CON PRODUCTO % | TOTAL CARTERA |
|----|---|-------------------|--|--|------------------------------|--------------------------------|----------------|
| 60 | INTERESES NO CUBIERTOS (UDI) | 579,454.71 | 11,493,017.73 | 83.01% | 1,772,993.56 | 12.81% | 13,845,466.00 |
| 61 | MONTO RECIBIDOS POR APLICAR (UDI) | 685,866.23 | 0.00 | 0.00% | 60,391.31 | 8.09% | 746,257.54 |
| 62 | SALDO TOTAL DE CARTERA EN BALANCE (UDI) | 57,250,106.89 | 45,744,366.75 | 33.83% | 32,207,805.90 | 37.78% | 135,202,299.54 |
| 63 | SALDO TOTAL DE CARTERA EN BALANCE (PESOS) | 294,588,382.77 | 235,384,100.49 | 33.83% | 165,729,742.14 | 23.82% | 695,702,225.40 |

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| 64 | SALDO DE COMISIONES Y SEGUROS NO CUBIERTOS (UDI) | 1,022,357.41 |
| 65 | SALDO DE COMISIONES Y SEGUROS NO CUBIERTOS (PESOS) | 5,260,682.15 |

| | CARTERA VIGENTE | | | | CARTERA VENCIDA | | | | CARTERA VENCIDA CON PRODUCTO DE SOLUCION | |
|----|------------------------------|-----------------|--|-----------------|------------------------|--|-----------------|--|---|--|
| | STATUS DE CREDITOS (ATRASOS) | NUMERO CREDITOS | SALDO INSOLUTO TOTAL DE PRINCIPAL DE CREDITOS HIPOTECARIOS (UDI) | % DEL PORTFOLIO | NUMERO CREDITOS | SALDO INSOLUTO TOTAL DE PRINCIPAL DE CREDITOS HIPOTECARIOS (UDI) | NUMERO CREDITOS | SALDO INSOLUTO TOTAL DE PRINCIPAL DE CREDITOS HIPOTECARIOS (UDI) | NUMERO CREDITOS | SALDO INSOLUTO TOTAL DE PRINCIPAL DE CREDITOS HIPOTECARIOS (UDI) |
| 66 | 0 | 607 | 37,442,810.51 | 30.66% | 540.00 | 32,304,032.88 | | | 67.00 | 5,138,777.63 |
| 67 | 1 MES | 295 | 20,862,656.84 | 17.09% | 224.00 | 14,647,082.59 | | | 71.00 | 6,215,574.25 |
| 68 | 2 MESES | 132 | 9,060,978.70 | 7.42% | 88.00 | 5,813,301.84 | | | 44.00 | 3,247,676.86 |
| 69 | 3 MESES | 101 | 7,864,865.28 | 6.44% | 63.00 | 4,592,101.10 | | | 38.00 | 3,272,764.18 |
| 70 | 4 MESES | 32 | 2,124,029.02 | 1.74% | | | 13.00 | 655,231.28 | 19.00 | 1,468,797.74 |
| 71 | 5 MESES | 23 | 1,849,562.91 | 1.51% | | | 9.00 | 566,514.43 | 14.00 | 1,283,048.48 |
| 72 | 6 MESES | 10 | 923,502.16 | 0.76% | | | 8.00 | 668,433.99 | 2.00 | 255,068.17 |
| 73 | + DE 6 MESES | 559 | 41,974,685.66 | 34.38% | | | 444.00 | 32,361,189.32 | 115.00 | 9,613,496.34 |
| | | 1,759 | 122,103,091.08 | 100.00% | 915.00 | 57,356,518.41 | 474.00 | 34,251,369.02 | 370.00 | 30,495,203.65 |

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| 74 | CALCULO CARTERA VENCIDA (+ 3 MESES) | 53.03% |
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| 75 | CALCULO EVENTO CARTERA VENCIDA (6 + MESES) | 34.38% |
| 76 | CALCULO EVENTO CARTERA (6 + MESES t-1) | 27.36% |
| 77 | CALCULO EVENTO CARTERA (6 + MESES t-2) | 26.69% |
| 78 | PROMEDIO EVENTO CARTERA VENCIDA (6 + MESES) | 29.48% |

| | NUMERO CREDITOS | PRINCIPAL INSOLUTO |
|----|-------------------------|--------------------|
| 79 | PROCESO JUDICIAL | 534 |

| | NUMERO CREDITOS |
|----|--|
| 80 | CREDITOS MES PASADO PORTAFOLIO |
| 81 | CREDITOS PREPAGADOS EN EL MES DE TRABAJO |
| 82 | CREDITOS ANADIDOS AL PORTAFOLIO |
| 83 | CREDITOS ELIMINADOS (CREDITOS DEFECTUOSOS) |
| 84 | CREDITOS ACTUALES DEL PORTAFOLIO |